

Tuesday - February 19, 2002

The regular meeting of the Board of Embalmers and Funeral Directors was held at the Riffe Center located in Columbus. President Ross C. DeJohn called the meeting to order at 1:04 P.M.. Other Board members present were: John J. Hadley, Pernel Jones, Sr., David B. Tobias, and Kurtis A. Tunnell. Also present were: Mollie Martin, Assistant Attorney General, Frank J. Savage, Inspector, Charles H. Wisby, Inspector, and Ann Cunningham, Executive Director.

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On a motion by Mr. Hadley, seconded by Mr. Tobias, the minutes of the January 15-16, 2002 meeting were approved as amended. Ayes: 4. Nays: 0. Motion approved.

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Announcements

The Board members were reminded to submit their annual Ohio Ethics Commission Financial Disclosure statement before April 15, 2002 as required by the Revised Code.

The Board members were informed that Ms. Martin, Assistant Attorney General, Inspector Savage , and Ms. Cunningham met with Pam Grandon, Department of Commerce Financial Institutions, concerning Section 1111.19 of the Revised Code, and the Board's annual preneed contract report form. There was an informal discussion of terms and the requirement to trust funds. There will be a concerted effort to educate staff and licensees in the months ahead.

Ms. Martin and Ms. Cunningham ventured to Akron for a pre-trial hearing in the Dunn, Quigley, Ciriello & Carr Funeral Home case. The Board members voted on the proposed settlement later in the meeting.

Board members were reminded that to cancel a room reservation at the Doubletree requires a minimum of twenty-four hours, or the Board member will be held responsible for payment, not the Board.

Board members were notified that former Board member, Guy T. Westmoreland of Cincinnati, died on Sunday, January 13, 2002.

Inspector Wisby informed the Board members that he and Inspector Savage along with Ms. Cunningham plan to attend the Ohio Funeral Directors Legislative Reception on Tuesday, March 5, 2002 on the Third Level of the Riffe Center.

Ms. Cunningham informed the Board members of the formulation of the Board's Security and Business Relocation/Disruption Plans.

The Central Service Agency Committee of Joint Boards will survey all boards and commission currently using CSA as a conduit for payroll and fiscal matters.

A question concerning the correspondence courses offered by Thanos was answered. Ohio licensees may earn up to nine hours of approved credit during one compliance period, using correspondence courses. The Thanos Institute notifies all Ohio applicants of this restriction.

Ms. Cunningham reported that Inspectors Savage and Wisby along with Mr. Hadley monitored examinations on February 13-14, 2002. Mr. Hadley will be reimbursed for travel and paid per diem for one day.

Ms. Cunningham informed the Board of Section 2924.38 of the Revised Code which requires the courts to transmit a certified copy of the judgement entry of conviction to the regulatory or licensing board or agency that has the administrative authority to suspend or revoke the offender's professional license.

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#### Unfinished Business

Mr. Hadley suggested altering the examination schedule allowing applicants to take all required examinations in one day. The suggestions will be discussed further, but the current schedule allows for three and one-half hours per examination.

The Board members received a copy of a report from James Rough of the Cosmetology Board as chair of the Joint Boards committee on SRS-e. The Joint Boards did not have the

authority to spend the money in Fund 4K9 to sign the contract and begin the process of converting to the new system, CAVU. The appropriation and cash transfer language is being modified in the reappropriations bill, which should be signed April 1, 2002.

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The Board discussed a request from The Ohio Funeral Directors Association for continuing education credit for attendance at the OFDA Board meeting. A lengthy discussion ensued involving the educational versus business aspects of an agenda, open only to membership, number of organizations, and total hours in one subject. Motion by Mr. Tunnell, seconded by Mr. Tobias, to deny the request for continuing education credit for Board members attending Board meeting. Ayes: 5. Nays: 0. Motion approved

Motion by Mr. Tunnell, seconded by Mr. Jones, that individuals serving on as member of the Board not be given credit for State Board meetings, but the policy that other licensees attending Board meetings be given one hour of continuing education credit. Ayes: 3. Nays: 2. Motion failed.

Motion by Mr. Tunnell, seconded by Mr. Jones to rescind the previous motion relative to a formal request from OFDA for consideration with respect to all of the issues that they would like considered. Ayes: 5. Nays: 0. Motion approved.

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The Board received a letter from Stephen J. Gehlert, Ohio Funeral Directors Association, informing the Board that OFDA decided to accept the third party administration of the continuing education program for Ohio licensees should the Board so direct. The Board members expressed concern with a continuing education sponsor acting as the administrator, not a separate subsidiary of the organization. The Board directed Ms Martin, A.A.G. to review the legal requirements, and Ms. Cunningham to make a diligent search to contact other possible interested parties.

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The Board briefly discussed the progress of HB 322, funeral immunity /procession, HB 421, insurance/preneed, and HB 465, Deceptive Trade Practices.

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Ms. Cunningham reported that Homer Smith of the Lt. Governor's office, contacted the Board relative to the Model Health Powers Act, and again, Ms. Cunningham offered that

information and experience was available in the form of the Ohio licensees who are Federally- certified Dmort members, and referred Mr. Smith to OFDA.

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Ms. Martin discussed First Heritage, a group of funeral homes owned by Alderwoods Corporation (Loewen) in the Cleveland area. First Heritage is not a business entity, but a marketing tool similar to Foresight Funeral Homes. The names of the funeral homes will not change, however the funeral home would be designated in advertisements as "A First Heritage Funeral Home."

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New Business

The Board discussed the situation unfolding in Georgia relative to cremation. The Board office will have the crematory facility -application for initial license in the mail by the end of February. The Board was informed of the numerous telephone calls from the media, not consumers, and reiterated that there is a process by which crematory complaints would be handled by the Crematory Review Board. It was stressed that the Board of Embalmers and Funeral Directors and the Crematory Review Board are legally responsible for administrative licensing, not the criminal aspect of a violation. Any comments by a Board representative should be directed toward the consumer, mention the Federal Trade Commission Funeral Rule and stress that a consumer may pose questions or complaints to the Board for response and investigation. The Board recognized the presence of Dispatch reporter, Geoffrey Dutton

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On a motion by Mr. Tunnell, seconded by Mr. Hadley, the Board approved the following applications for funeral home license. Ayes: 5. Nays: 0. Motion approved.

Davis Funeral Home, Inc., Youngstown

Edward W. McGrath Funeral Service, Parma

Naylor-Varns Funeral Home, New Philadelphia

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On a motion by Mr. Hadley, seconded by Jones, the Board approved the following application for funeral home license contingent upon a successful inspection. Ayes: 5. Nays: 0. Motion approved.

Kubina Yuhasz Funeral Home, Boardman

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The following funeral homes submitted an amendment to change the manager during the month of January 2002.

Brooke-Lafferty-Wallace-Thompson FH Peebles	Richard L. Lafferty
Brough-Getts Funeral Home Miamisburg	Daniel J. Barford
Brown-Dawson Funeral Home Hamilton	Stephen W. Herget
Ducro Funeral Service Jefferson	Robert B. Dean, Jr.
Engle-Young Funeral Home Green Springs	Eric E. Shook
Golubski Funeral Home, Inc. Parma	Florian J. Golubski, Jr.
Myron N. Howard Funeral Home Youngstown	Rebecca L. Alli
Ingling-Williams Funeral Home South Charleston	Wayne L. Smith
Kennedy-Stevens Funeral Home Bethel	Travis S. Dotson
Littleton & Rue Funeral Home West Liberty	William H. Hoelscher
B. J. Meyer Sons Funeral Home Cincinnati	Robert J. Plagge
Walter-Getts Funeral Home Dayton	Joel Getts

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The following funeral homes submitted an amendment to change the funeral director actually in charge of and ultimately responsible for the funeral home during the month of January 2002.

Brough-Getts Funeral Home Miamisburg	Daniel J. Barford
Myron N. Howard Funeral Home Youngstown	Rebecca L. Alli
Ingling-Williams Funeral Home South Charleston	Wayne L. Smith
Ingling-Williams Funeral Home Cedarville	Wayne L. Smith
Jackson-Lytle & Williams Funeral Home Springfield	Wayne L. Smith
Jackson-Lytle & Williams Funeral Home	Wayne L. Smith

Yellow Springs

Walter-Getts Funeral Home  
Dayton

Daniel J. Barford

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The following funeral homes closed because of cessation of business, a new owner, or new location during the month of January 2002.

Tracy Brammer Funeral Home, Inc., Ironton	new owner
Dean Funeral Home, North Kingsville	new owner
Gasiorowski Memorial, Toledo	new owner
Zaback-Czup Funeral Home, Ashtabula	new owner

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There were no embalmer or funeral director licenses to be issued.

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The following individuals were issued registration numbers during the month of January 2002.

Applicant	embalmer	funeral director	date
Jeffrey Heitger, Jr.	D-6946	C-8743	01/03/02
Robert Carpenter		C-8744	01/08/02
Roderick Cheney		C-8745	01/08/02
Todd Cosart	D-6947	C-8746	01/08/02
Christopher Grandy	D-6948	C-8747	01/08/02
Daniel Madden	D-6949	C-8748	01/08/02
Gary Monroe	D-6950	C-8749	01/08/02
Lateefa Russell	D-6951	C-8750	01/08/02
Michael Simon	D-6952	C-8751	01/08/02
Brian Habegger	D-6953	C-8752	01/16/02
Evan Hall	D-6954	C-8753	01/16/02
Kathryn Hall		C-8754	01/16/02
William Pierce		C-8755	01/16/02
Edward Small	D-6955	C-8756	01/16/02
Carol Smith		C-8757	01/16/02
Edward Hoover	D-6956	C-8758	01/22/02
Meredith Kurucz	D-6957	C-8759	01/22/02

Angie Wehner	D-6958	C-8760	01/22/02
Bruce Boyden		C-8761	01/28/02
Leslie Lang	D-6959	C-8762	01/28/02
Thomas Wagner		C-8764	01/29/02

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The following individuals certified apprenticeships during the month of January 2002.

Apprentice	type	funeral home
Amanda Blanchard	Emb/FD	Deck-Hanneman Funeral Home Bowling Green
Robert Carpenter	FD	Busch Family Funeral Chapels Parma
Roderick Cheney	FD	Fisher-Cheney Funeral Home Troy
Todd Cosart	Emb/FD	Chamberlain-Huckriede Funeral Home Lima
Evan Hall	Emb/FD	Hall Funeral Home Proctorville
Kathryn Hall	FD	Busch-Curtis-Scheuffler Family Funl C Elyria
Jeffrey Heitger, Jr.	Emb/FD	Wood-Kortright Funeral Home Ravenna
Daniel Madden	Emb/FD	Davidson-Becker Funeral Home Struthers
Roland Miller, Sr.	FD	McLin Funeral Home Dayton
William Pierce, Jr.	FD	Busch-Burmeister Funeral Chapel Avon Lake
Lateefa Russell	Emb/FD	E.F. Boyd & Son Funeral Home Cleveland
Michael Simon	Emb/FD	McGorray Bros. Co. Lakewood
Edward Small	Emb/FD	Wappner Funeral Directors Mansfield
Carol Smith	FD	Busch Family Funeral Chapels Cleveland

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The Board was informed that the Board office received and processed the following reports during the month of January 2002.

Embalming case reports	126
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Embalming master reports	20
Embalmer interviews	4
Funeral Director progress reports	203
Funeral Director master reports	35
Funeral Director interviews	11

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The Board reviewed various news articles related to the funeral profession.

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#### Correspondence

1. A letter from Myron N. Howard Funeral Home requesting a change of firm title. The Board approved the change from "Myron N. Howard Funeral Home" to "Myron N. Howard Funeral Home, Inc." Secretary will amend Board records, and instruct the funeral home that all advertisement and signage must reflect the new firm title.
2. A letter from Thomas M. Granor, apprentice, concerning part-time employment during his funeral director apprenticeship. On a motion by Mr. Hadley, seconded by Mr. Tobias, the Board approved Mr. Granor's request to give no more than twenty hours a week to a 42-member church. Ayes: 5. Nays: 0. Motion approved.
3. A letter from Malcolm W. Moore, DiCicco & Sons Funeral Homes, requesting a change of firm title. The Board approved the change from "DiCicco & Sons Funeral Home" to "Moore Funeral Chapel." Secretary will amend Board records, and instruct the Mr. Moore that all advertisement and signage must reflect the new firm title.
4. A letter from Pamela Williams-Briggs, Convention Chairperson for the Buckeye State Funeral Directors and Embalmers Association forwarding information about the convention, and requesting a brief bio of Mr. Jones, the Board's representative to the convention in June 2002.
5. A letter from Bruce R. Fisher requesting a change of firm title. The Board approved the change from "Rawlings-Coats-Fisher-Acree Funeral Home" to "Rawlings-Coats-Fisher Funeral Home," and "Fisher-Acree Funeral Home" to

- "Fisher Funeral Home." Secretary will amend Board records, and instruct the Mr. Fisher that all advertisement and signage must reflect the new firm titles.
6. A letter from Lawrence M. Baldwin petitioning the Board to have the name "Baldwin" removed from the firm title Eckard-Baldwin Funeral Home in Akron. Secretary to inform Mr. Baldwin that while the Board regulates firm title, in this instances it does not have the authority to order the removal of "Baldwin."
  7. A letter from Michael G. Sanderson, attorney for Deck Hanneman Funeral Home, Inc. in Toledo, requesting a change of firm title. The Board approved the change from "Blanchard Hanneman Funeral Home" to "Hanneman Blanchard Funeral Home." Secretary will amend Board records, and instruct the Mr. Sanderson and the funeral home that all advertisement and signage must reflect the new firm title.
  8. A letter from Anthony B. Gaydos, II, requesting permission to reciprocate to the State of Ohio. While Mr. Gaydos began corresponding with the Board as early as 1994, he failed to secure an Ohio license before the law change in 1998. On a motion by Mr. Hadley, seconded by Mr. Jones, the Board voted to deny Mr. Gaydos' request to reciprocate because the current law requires a bachelor's degree. Ayes: 5. Nays: 0. Motion approved.
  9. A letter from William W. Hollingshead informing the Board that he will not be renewing his licenses, and expressing his feelings for renewal and alleged lack of sensitivity on the part of the Board. Secretary to acknowledge and remove Mr. Hollingshead from the active status.
  10. A letter from Harvey H. Hatfield informing the Board that he will not be renewing his licenses. Secretary to acknowledge and remove Mr. Hatfield from the active status.
  11. A letter from Eric C. Young, a third generation funeral director who during World War II was stationed at the Cambridge American Military Cemetery in England, informing the Board that he will not be renewing his licenses. Secretary to acknowledge and remove Mr. Young from the active status.
  12. A letter from Bonnie Leong, Trust Administrator for Alderwoods (Loewen), in which were enclosed the enumerated accounts of all preneed funeral contracts for the recently relicensed funeral homes owned by the Alderwoods Group.

13. An anonymous letter from a recent graduate and newly licensed funeral director expressing his extreme unhappiness with the display license.

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#### Person Before the Board

Jay Byron Dodge was scheduled to appear before the Board relative to relicensure. Mr. Dodge failed to appear.

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#### Inspectors' Reports

Inspector Savage reported that he drove 1,650 miles in the counties of Ashland, Columbiana, Cuyahoga, Lake, Mahoning, Summit, and Trumbull. He made 38 inspections, 5 investigations, found three violations, and monitored three apprentices.

Inspector Wisby reported that he drove 2,306 miles in the counties of Auglaize, Clermont, Greene, Hamilton, Lawrence, Miami, Montgomery, and Preble. He made 45 inspections, 2 investigations, found five violations, and monitored three apprentices.

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#### Executive Session

On a motion by Mr. Hadley, seconded by Mr. Tobias, the Board went into executive session pursuant to Section 121.22(G)(1) of the Revised Code, to consider complaints and possible disciplinary action against licensees, and Section 121.22(G)(3) of the Revised Code to conference with the Board's counsel to consider pending litigation. Roll call vote: DeJohn, Aye; Hadley, Aye; Jones, Aye; Tobias, Aye; Tunnell, Aye.

On a motion by Mr. Hadley, seconded by Mr. Jones the Board came out of executive session. Roll call vote: DeJohn, Aye; Hadley, Aye; Jones, Aye; Tobias, Aye; Tunnell, Aye.

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On a motion by Mr. Hadley, seconded by Mr. Tobias, the Board voted to close twenty-five investigatory files. Roll call vote: DeJohn, Aye; Hadley, Aye; Jones, Aye; Tobias, Aye; Tunnell, Aye.

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This matter was remanded to the Board as a result of the pretrial held on January 31, 2002 in the Court of Common Pleas in Summit County, Ohio, and Judge John R. Adams.

On a motion by, Mr. Hadley, seconded by, Mr. Jones, the Board voted on the matter concerning, Robert E. Shaw, Nick J. Ciriello, and Dunn-Quigley-Ciriello & Carr Funeral Home to rescind the previous order of suspension dated February 20, 2001, and modify it in accordance with the terms of the settlement and compromise reached at the pretrial held on January 31, 2002. Roll call vote: DeJohn, Aye; Hadley, Aye; Jones, Aye; Tobias, Aye; Tunnell, Aye.

1. The funeral director license number 6042 held by Robert E. Shaw be suspended for a period of thirty (30) days, beginning within thirty days.
2. The funeral director license number 5617 held by Nick J. Ciriello be suspended for period of three (3) days; beginning within thirty days, and
3. The funeral license number 43-00-1301 held by the Dunn Quigley Ciriello & Carr Funeral Home be subject to no suspension.

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#### Fiscal

The Board reviewed the January Monthly Transaction Register, the voucher journal for January, and the revenue journal for January. The Board members received a chart of the recent renewal cycle, and were informed that the renewal applications were processed very rapidly with the use of BankOne's lockbox system. Certified letters were mailed to delinquent licensees on February 2, 2002. The Board office is preparing letters to return renewal applications to licensees that failed to sign or answer the questions.

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The Board recessed at 4:00 P.M.

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#### Wednesday - February 20, 2002

The Board reconvened at 8:04 A.M. at in the Board office. Present were: Ross C. DeJohn, John J. Hadley, Pernel Jones, Sr., David B. Tobias, Kurtis A. Tunnell, Mollie Martin, A.A.G., Frank J. Savage, Charles H. Wisby, and Ann Cunningham, and guest, Barbara Hadley.

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#### Executive Session

On a motion by Hadley, seconded by Mr. Tobias, the Board went into executive session pursuant to Section 121.22(G)(1) of the Revised Code, to consider complaints and possible disciplinary action against licensees, and Section 121.22(G)(3) of the Revised

Code to conference with the Board's counsel to consider pending litigation. Roll call vote:

DeJohn, Aye; Hadley, Aye; Jones, Aye; Tobias, Aye.

On a motion by Mr. Hadley, seconded by Mr. Tunnell, the Board came out of executive session. Roll call vote: DeJohn, Aye; Hadley, Aye; Jones, Aye; Tobias, Aye

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The Board reviewed two applications for approval of continuing education from the Ohio Funeral Directors Association relative to receiving credit for their board's business meeting. In light of the fact that the Board allows one hour of credit for one entire Board meeting and the many associations and organizations, the members believe granting such a request would be unreasonable. The secretary was directed to inquire if OFDA Board meetings were open to all Ohio licensees.

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Ms. Martin and Mr. Tunnell left the meeting at 9:30 A.M.

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Motion by Mr. Hadley, seconded by Mr. Tobias, the Board voted to remove from the table a request entitled "World Trade Center Disaster" submitted by the Ohio Funeral Director Association. Ayes: 4. Nays: 0. Motion approved.

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On a motion by Mr. Hadley, seconded by Mr. Jones, the Board voted to approve a new request for approved of a six-hour programs, "Critical Incident Stress Debriefing." Ayes: 4. Nays: 0. Motion approved.

On a motion by Mr. Jones, seconded by Mr. Hadley, the Board voted to approve a continuing education program offered by the Tri-County Area Funeral Directors, entitled "Meeting with Fayette County Area Life Squad and Sheriff." Ayes: 4. Nays: 0. Motion approved.

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#### Continuing Education

With the assistance of Alpheratta Small, the Board reviewed applications for continuing education.

On a motion by Mr. Jones, seconded by Mr. Tobias, the Board approved, and where indicated denied, the following continuing education programs. Ayes: 5. Nays: 0. Motion approved.

**Prior Approval:**

DATE	SPONSOR	TITLE	Hours/denied
011024	OFDA	"Group Debriefing From New York City Tragedy" - Columbus	06
011205	York	December 5-6, 2001 - "The Future Of Funeral, Cemetery & Memorial Product Merchandising" - York, PA - Approved as blanket order 11-14-01	13
011221	Bates	"Product Knowledge" - "Honoring Family Choices" - "Meaningful Memories" - "Option's Presentation & Option Plant Tour" - Batesville - Approved as blanket order 7-18-01	09
020108	Conrad	"OSHA Regulations & The Funeral Industry" - Toledo - Approved as blanket order 2-21-02	02
020117	OFDA	"Funeral Director Response To The World Trade Center Tragedy" - Springfield - Approved as blanket order 12-19-01	02
020121	OFDA	"Funeral Director Response To The World Trade Center Tragedy" - Toledo - Approved as blanket order 12-19-01	02
020122	Bates	"Making Effective Cremation Arrangements" - New Smyrna Beach, FL - Approved as blanket order 3-21-01	04
020123	Yorktown	January 23-24, 2002 - "The Future Of Funeral, Cemetery & Memorial Product Merchandising" - York, PA - Approved as blanket order 11-14-01	13
020124	OFDA	"Funeral Director Response To The World Trade Center Tragedy" - Archbold - Approved as blanket order 12-19-01	02
020130	Bates	"Product Knowledge" - "Meaningful Memories" - "Honoring Family Choices" - "Option's Plant Tour" - Batesville, IN - Approved as blanket order 7-18-01	10
020131	OFDA	"Mortuary Response Educational Training" - Columbus - Approved as blanket order 12-19-01	04
020220	Dist-#1	"Ohio Bureau Of Criminal Investigation - Crime Scene Awareness" - Bryan	02
020220	Rollings	"Family Succession Planning" - "Estate Planning For Funeral Directors" - Columbus	06
020221	EAC	"Estate Tax Information & Procedures" - Cleveland	03
020221	OVIFD	"Board Update & Review New Aurora Computer Program For Casket Room" - Caldwell	02
020221	Fire	"Messenger...More Than A Paper Trail" - Norwalk	02
020226	Glor	"Long Term Care Ombudsman" - Elyria	03
020228	SumFD	"Discussion Of Legal Aspects In Funeral Service" - "The Benefits Of Merchandising Funeral Stationary Products" - "Keys to Successful Merchandising Of Burial Garments" - Akron	04
020304	MKJ	March 4-5, 2002 - "Promoting The Quality	09

020304	Cuyfd	Difference" - St Pete Beach, FL "History & Future Of Mortuary Science" - "Changes In Death Notice Procedures" - Cleveland	03
020306	MKJ	March 6-7, 2002 - "Managing The Quality Difference" - St Pete Beach, FL	09
020306	Dist-#4	"Personalization Today & Tomorrow" - Lebanon	02
020306	FSF	March 6-8, 2002 - "Fastrac I" - Minneapolis, MN	16
020307	Columbia	"Responding To the Bereaved In Crisis" - Lisbon	02
020312	Turner	March 12-13, 2002 - "Quality Control, Cremation & Vault Construction, Plant Tour & Processes" - Chicago, IL	06
020313	Tri-County	"The Compassionate Friends Inc" - New Philadelphia	02
020313	GMont	"Preparation Room Design" - Kettering	01
020314	Dist-#11	"Responding To the Bereaved In Crisis" - Wilmington	02
020314	Routsong	"It Doesn't Have To Happen - A Community Outreach Program" - Kettering	03
020315	CANA	March 15-16, 2002 - "Successful Selling - How to Turn More Shoppers Into Buyers" - "High-Tech Healing - Using The Internet For Memorialization" - "What's New" - "Evaluating Your Innovations" - "How To Effectively Advertise Your Cremation Services & Products" - "CANA'S New Cremation Counselor Program" - "Offering Pet Cremation Services" - "Effective Web Pages For Cremation Providers" - "New & Innovative Cremation Memorialization Products & Services" - Las Vegas, NV	10
020316	MKJ	March 16-19, 2002 - "New Innovations In The Casket Industry" - "Feng Shui & Its Practical Application In Funeral Homes, & New Age Concepts That Have Relevance To Achieving More Healing "Chi" In The Funeral Home" - "The Funeral Director's Perspective On The Tragedy Of September 11th" - "Memorialization With Cremation" - "Preneed In New York" - "Medical Examiner Issues" - "Promoting The Quality Difference" - Omni Berkshire, New York City, NY	09
020318	FDNWO	"Latest Trends In The Monument Industry" - "Minister's Attitude Toward Death" - Toledo	02
020319	ICFA	"Increase Your Selling Power" - Nashville, TN	06
020320	Dist-#18	"Update Of Rules & Regulations From The Wayne County Coroner" - Wooster	02
020320	FSIB	"Mass Fatality" (The World Trade Center Incident) - Lima	02
020320	York	March 20-21, 2002 - "The Future Of Funeral, Cemetery & Memorial Product Merchandising" - York, PA - Approved as a blanket order November 14, 2001	13
020325	FDAK	"Effective Marketing Strategies" - Paducah, KY	04
020326	FDAK	"Effective Marketing Strategies" - Bowling Green, KY	04
020327	FDAK	"Effective Marketing Strategies" -	04

		Lexington, KY	
020327	FDAK	"Kentucky Embalmers & Funeral Dir Law Review" - Covington, KY	04
020326	Central	"Ohio Mortuary Response Team To New York City" - Hilliard	02
020326	OFDA	"Computers, The Internet & Funeral Service" - "Retirement Plan Services; Formulation & Administration Of Defined Contributions Plans, Profit Sharing & 401(k)(2 Session) - Columbus	03
020409	FDAK	"Effective Marketing Strategies" - Somerset, KY	04
020409	SIFH	(Selected Independent Funeral Homes) April 9-10-11, 2002 - "Presidential Address" - "Executive Director's Address" - "Interior Design & The Value Of Your Funeral Business" - "Early Bird Discussion" - "Partnership For Success" - "The Restructuring & Re-Emergence Of The Consolidators" - "Challenges & Opportunities In Preneed" - "Success & Growth through Selected Resources" - Allegro Resort, Aruba	08
020410	FDAK	"KY Embalmer & Funeral Dir Law Review" - Corbin, KY	04
020410	EACOEAE	"First Contact Non-traditional Funeral Arrangements, Arrangement Conferences & Increasing Profit Margin In Competitive Funeral Markets" - "A Detailed Look At The World Trade Center Tragedy & The US Public Health Service Response To Support The Citizens Of New York City" - Cleveland	08
020411	FDAK	"Effective Marketing Strategies" - Paintsville, KY	04
020411	OGR	"Live Distance Audio Seminar #2 - Gearing Programs to Train Managers & Staff" - Via Telephone	01
0020415	Day	"The Process Of Cremation" - "Vaults & Caskets Product Information" - Toledo	02
020417	OFDA	April 17-18-19, 2002 - "Creating Exceptional Funeral Experiences For Today's Families" - "NFDA Update" & State Of the Association" - "Creating Meaningful Funeral Ceremonies" - "Ohio Victims Of Crime Compensation Program" - "The Future Of E-Learning In Funeral Service Education" - "Organizing A Successful Public Relations Program" - "Of Meathooks & Porcelain Haas - Storytelling & Grief" - "Understanding Generational Diversity In The Funeral Home" - "Making Your Suppliers Complete For Your Selection Room" - "100 Great Ideas For Your Funeral Website" - "making The Most With Your Preneed Dollars" - "What Is My True Overhead Cost?" - "Memorial Gardens As Additional Services" - "Merchandising Using Thomas Kinkade Gift Galleries" - "Recognizing Funeral Directors In The Organ-Tissue Donation Process" - "Don't Make A Grave Mistake-Marketing Ideas For Your Funeral Home" - "5 Keys to Successful Burial Garment Merchandising"	13

		- "Computer Management Programs Enhancing The Image & Productivity Of Funeral Homes" - "What Have You Done With Your Computer Lately?" - "Long Term Care - Critical Illness-Which Is For You" - "Ongoing Aftercare" - "Rights & Desires At The End Of Life" - "Growing Through Grief" - "Presenting Choices To Families & Problem Solving Solutions"	
020419	FSF	April 19-22, 2002 - "Over The Edge" - "Idea Fest: Networking Session" - "Tour & Educational Programs At Ogden Funeral Home" - "Fundamentals For Embalming Difficult Cases" - "Caregivers Responding In Situations Involving Suicide" - "Gender Bender: Transforming The Workplace" - "Traumatic Grief" - Toronto, Ontario Canada	08
020423	WVFDA	April 23-24, 2002 - "Multiple Death Disaster Management Symposium" - "State Emergency Director" - "What Is D-Mort" - "The Overall Picture Of Disasters" - Huntington, WV	12
020424	FSF	April 24-26, 2002 - "Fastrac I" - Rockland, MA	16
020424	ICFA	April 24-27, 2002 - "Marketing Through Personalization" - "Break Out II" - "Government & Legal Debate: Preeed VS At-Need" - "Who's In Charge Of Your Reputation?" - "Consumer Trends In Marketing" - "Alternative Distribution Channels For Our Industry" - "The Regulatory Dragon" - "The Power Of Internal Partnerships-Mentality" - "How to Gain & Retain Market Share" - (NO EXHIBIT)	15
Spring	FSF	"FSF Certified Preplanning - Fastrac I" - Toronto Ontario Canada	16
Spring	FSF	"FSF Certified Preplanning Consultant - Fastrac I" - Brookfield, WI	16
Late Summer	FSF	"FSF Certified Preplanning Consultant - Fastrac I" - Brookfield, WI	16
020501	PCFEO	(Prenatal Consortium For Educational Opportunities) - "Sensitivity Seminar - "When A Baby Dies" - Dayton	07
020507	ICFA	"Increase Your Selling Power" - Oakland, CA	06
020508	ICFA	"Increase Your Selling Power" - San Diego, CA	06
020514	ICFA	"Increase Your Selling Power" - Indianapolis, IN	06
020516	ICFA	"Increase Your Selling Power" - McLean, VA	06
020613	OGR	"Live Distance Audio Seminar #3 - Navigating Your Way Through A Community Disaster" - Via Telephone	01
020808	OGR	"Live Distance Audio Seminar #4 - Steering Your Funeral Home Away From OSHA Citations" - Via Telephone	01
021010	OGR	"Live Distance Audio Seminar #5 - Charting A Course When Involving Children In Funerals" - Via Telephone	01
021019	FSF	October 19-20, 2002 - "FSF Certified Preplanning Consultant - Fastrac II" - San	08

		Antonio, TX	
021212	OGR	"Live Distance Audio Seminar #6 - Mapping Your Merchandising" - Via Telephone	01
<b>Blanket:</b>			
Sponsor	Title		Hours/denied
FSF	"FSF Certified Preplanning Consultant" - (Correspondence)		09
<b>Individual:</b>			
DATE	LICENSEE NAME	TITLE	Hours/denied
000701	James E Cole 42-00-7193	January 15-16, 2002 - "Introduction To Cemetery Management Training" - "Balanced Scorecard - Interrelated Perspectives" - "Cemetery & Business Standards" - "Zodiak (Game Of Business & Finance Strategy)" - "Connections" - "Business Model (Flow Of Assets) Exercise 1&2" - "Business Model (Flow Of Assets) Exercise 3&4" - "Customer Service" - "Communication & Action Plans" - Akron	Denied
000701	Joseph C Abele 42-00-6857	February 4 - March 20, 2002 - "Captain's License Prep Course" - Toledo	Denied
000701	John W Gooldin 42-00-7597	"VA Benefits" - "Bio-Medical Waste" - Lakeland, FL	02
000701	Myron R Walker 42-00-6496	February 26, 2002 - "Economic Healing Quality Or Else" - Carlisle, PA	06
000701	Ed Rody 41-00-6726	March 15-16, 2002 - "Keynote Successful Selling" - "High Tech Healing" - "What's New" - "Evaluating Your Innovations" - "How To Effectively Advertise Your Cremation Services & Products" - "Offering Pet Cremation Services" - "New & Innovative Cremation" - Las Vegas, NV	10
000701	Thomas M Hatterick 42-00-7559	"Cleveland Conference On OSHA Compliance 2002" - Cleveland	06

Motion by Mr. Hadley, seconded by Mr. Jones, to deny the application by James E. Cole for individual continuing education credit because the application was submitted after the program was presented in Akron and it was not open to all Ohio licensees. The program dealt with cemetery management presented by his employer, Service Corporation International. Ayes: 3. Nays: 1. Motion failed.

Mr. Hadley withdrew his motion, and Mr. Jones withdrew his second to the same motion.

On a motion by Mr. Hadley, seconded by Mr. Tobias, the Board voted to deny the application by James E. Cole for individual continuing education credit because the

application was submitted after the presentation in Akron, and it was not open to all Ohio licensees. Ayes: 4. Nays: 0. Motion approved.

On a motion by Mr. Hadley, seconded by Mr. Tobias, the Board approved the following exemption and waivers. Ayes: 4. Nays: 0. Motion approved.

Waiver	Exemption	Licensee Name	Granted/Denied
X		Carl J. Arend	Granted
	X	Roger F. Baker	Granted
	X	Thomas A. Bryan	Granted
X		Greg Carafell	Granted
X		Sharon M. Collins	Granted
X		Daniel B. Cawley	Granted
	X	Thomas F. Leonhard	Granted
X		Jack W. Ross	Granted

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On a motion by Mr. Hadley, seconded by Mr. Jones, the Board meeting adjourned at 10:30 A.M. Ayes: 4. Nays: 0. Motion approved.

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Ross C. DeJohn - president

Attest: \_\_\_\_\_  
John J. Hadley - secretary-treasurer